

Agency no.

B no. b

\_\_\_\_ / \_\_\_\_ / \_\_\_\_      \_\_\_\_\_

Policy number in case of existing contract (e.g.: AS-1234567890)

\_\_\_\_\_ - \_\_\_\_\_

## ALLIANZ COMMERCIAL

# Questionnaire for information technology companies

### Applicant

Mr.  Ms.  Company Title \_\_\_\_\_

surname, first name \_\_\_\_\_

or company name \_\_\_\_\_

legal form \_\_\_\_\_

street, house no. \_\_\_\_\_

postcode, town, city \_\_\_\_\_

additional information \_\_\_\_\_

homepage \_\_\_\_\_ e-Mail\* \_\_\_\_\_ phone\* \_\_\_\_\_

*\* voluntary information*

Year the company was founded \_\_\_\_\_ Telephone, fax, email of the intermediate \_\_\_\_\_

Number of all people employed \_\_\_\_\_ of which number of freelancers employed \_\_\_\_\_

### Questions about risk and company

#### 1. General information

##### 1.1 Scope of company activities

##### 1.2 If you have any certification according to the following standards?

ISO 27001  VdS 10000 (formerly VdS 3473)  ISO 9001  \_\_\_\_\_

##### 1.3 Subsidiaries in Germany (company name)

1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

4) \_\_\_\_\_ 5) \_\_\_\_\_ 6) \_\_\_\_\_

Subsidiaries outside Germany (company name and location of the company)

1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

4) \_\_\_\_\_ 5) \_\_\_\_\_ 6) \_\_\_\_\_

**2. Clients and economic sectors**

**2.1** Number of your clients in the current financial year (estimate if necessary):

more than 10    more than 5, maximum 10    maximum 5, namely exactly \_\_\_\_\_

**2.2** Sales share of your largest customer in the current financial year (estimate if necessary): \_\_\_\_\_ %

**2.3** Do you provide services or produce software, firmware and hardware for customers from the following industries?

- Airport, air traffic control  yes  no
- Automotive sector  yes  no
- Hospitals, statutory health insurance companies/funds, billing for healthcare services  yes  no
- Telecommunications network operator  yes  no
- Federal agencies/military  yes  no
- Local authorities, public, municipal institutions  yes  no
- Shipping and port companies, if handling/transporting containers  yes  no
- Gambling, casinos, dating websites, adult entertainment  yes  no
- Finance and exchange (incl. energy and raw materials exchanges, incl. cryptocurrencies)  yes  no

**2.4** Do you provide services or produce software, firmware, or hardware that is used in or on the following products or that can access such a product from outside as an application?

- Aircraft and spacecraft  yes  no
- Motor vehicles  yes  no
- Medical devices (only risk class IIa and higher)  yes  no
- Large power plants with an output of 100 MW or more  yes  no

**2.5** Additional questions for data centers, cloud providers, software-as-a-service providers:

A) Questions about risk:

- Do you also run the risks mentioned in the heading on IT systems outside the EU?  yes  no
- Do you also use third-party cloud providers (including AWS, Google, MS) to provide services to third parties?  yes  no
- Do you also offer the services to companies or institutions in accordance with section 2.3?  yes  no
- Do you offer an availability of your services of more than 99% p.a.?  yes  no
- Do you offer additional services for third parties, such as patch management?  yes  no

If you have to answer questions in the affirmative, please explain these points

B) Technical questions:

- Is it ensured that you are not using software that has already passed its end-of-life date?  yes  no
- Do you use a SIEM and/or XDR to monitor your networks?  yes  no
- Have you implemented a patch management so that you can evaluate, prioritize security gaps und roll out patches promptly?  yes  no
- Do you use differentiated admin rights, e.g. based on the TIER model?  yes  no
- Is it ensured that logins from outside your company network are only possible using MFA (multifactor authentication)?  yes  no

If you have to answer questions in the negative, please explain these points

**2.6 Online platforms:**

Online platforms serve as marketplaces for consumers and entrepreneurs, on which users can trade goods or services, as social networks or forums for direct exchange between those involved, or in the form of blogs and video platforms to share content with a large number of users.

Do you operate publicly accessible platforms in your own name or on your own account?  yes  no  
Do you operate publicly accessible platforms for third parties?  yes  no

**2.7** Do you accept agreements with your clients with a flat-rate claims-compensation-clause?  yes  no  
*(regarding 2.7, if the answer is "yes": Please submit these contractual regulations – we will then check them for insurability)*

**3. Sales distribution**

**3.1 – Total sales (excluding VAT) of all companies – domestic and abroad** \_\_\_\_\_ EUR  
– Total turnover (excluding VAT) of **all domestic** companies to be insured, for group structures please provide the consolidated turnover \_\_\_\_\_ EUR  
– Total turnover (excluding VAT) of **all foreign** companies to be insured, for group structures please provide here the consolidated turnover and allocate it for each foreign company in the logic of section 3.2 on a separate sheet. \_\_\_\_\_ EUR

**3.2 Partial sales of all domestic companies to be insured** **worldwide (incl. all exports)** **of which direct exports to USA/ CAN/US-territories<sup>1</sup>**

**3.2.1 for hardware as well as measurement and control technology**

– Own production \_\_\_\_\_ EUR \_\_\_\_\_ EUR  
– Sales of non-self-manufactured products under our own name and/or import of products from outside Europe Economic area (EEA = EU + Norway, Iceland, Liechtenstein) \_\_\_\_\_ EUR \_\_\_\_\_ EUR  
– Pure trading (without the above mentioned additions) \_\_\_\_\_ EUR \_\_\_\_\_ EUR

**3.2.2 for software**

– Pure trading \_\_\_\_\_ EUR \_\_\_\_\_ EUR  
– Delivery of software for measurement and control technology (without hardware, devices) \_\_\_\_\_ EUR \_\_\_\_\_ EUR  
– IT services – this includes the services in accordance with paragraphs <sup>2</sup> and <sup>3</sup> \_\_\_\_\_ EUR \_\_\_\_\_ EUR

**3.2.3 Other areas of activity not yet presented, e.g. services of a call or fulfillment center, provision of logistic services, sales or delivery of goods outside the IT sector, etc. – please list here:**

\_\_\_\_\_ EUR \_\_\_\_\_ EUR

<sup>1</sup> US territories are: Puerto Rico, US Virgin Islands, American Samoa, Guam, Northern Mariana Islands  
<sup>2</sup> All services related to software e.g. creation, programming, implementation, maintenance, sales, consulting, training, project management and -support, website design.  
<sup>3</sup> All activities related to the provision or support/maintenance/use of digital storage or activities related to the processing of third-party data e.g. cloud computing for third parties, provider activities including SaaS (Software-as-a-Service) and IaaS (Infrastructure-as-a-Service), operation, maintenance and care of databases and computer networks including processing of e-commerce for third parties.

#### 4. Previous insurance

Do you already have liability insurance coverage for your risks?

no  yes, an office liability policy  yes, a tech E&O policy

previous insurer

policy number

expiry date

\_\_\_\_\_

Contract cancelled?

yes, by insurer

yes, by policy holder

no

Claims history over the last three years:

number of claims

\_\_\_\_\_

total amount of claims

\_\_\_\_\_ EUR

*Please describe claims over 10.000 EUR on a separate sheet!*

#### 5. Desired insurance limits

Personal injury

Property damage incl.  
data deletion

Pure financial losses

\_\_\_\_\_ EUR

\_\_\_\_\_ EUR

\_\_\_\_\_ EUR

#### 6. Start of contract, duration of contract, method of payment

Desired policy inception date (midnight)

Expiry date (midnight)

\_\_\_\_\_

method of payment:  1/1  1/2  1/4

**Please attach consultation protocol FFB--2000Z0**

#### Signatures

\_\_\_\_\_

place, date

\_\_\_\_\_

signature of applicant

\_\_\_\_\_

signature of intermediate